

# Monthly Financial Report

# January 2017

# d Art Gallery



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#### **1. EXECUTIVE SUMMARY**

This monthly report illustrates the financial performance and position of Redland City Council compared to its adopted budget at an organisational level for the period ended 31 January 2017. The revised annual budget referred to in this report incorporates the changes from the first budget review adopted by Council on 23 November 2016.

#### Key Financial Highlights and Overview

Key Financial Results	Annual Revised Budget \$000	YTD Revised Budget \$000	YTD Actual \$000	YTD Variance \$000	YTD Variance %	Status
Operating Surplus/(Deficit)	(7,396)	12,269	16,159	3,890	32%	✓
Recurrent Revenue	253,697	160,893	159,980	(913)	-1%	A
Recurrent Expenditure	261,094	148,624	143,821	(4,803)	-3%	✓
Capital Works Expenditure	90,469	34,289	33,289	(1,000)	-3%	✓
Closing Cash & Cash Equivalents Status Legend:	124,990	135,551	146,360	10,809	8%	✓

Above budgeted revenue or under budgeted expenditure	$\checkmark$
Below budgeted revenue or over budgeted expenditure <10%	<u>A</u>
Below budgeted revenue or over budgeted expenditure >10%	×

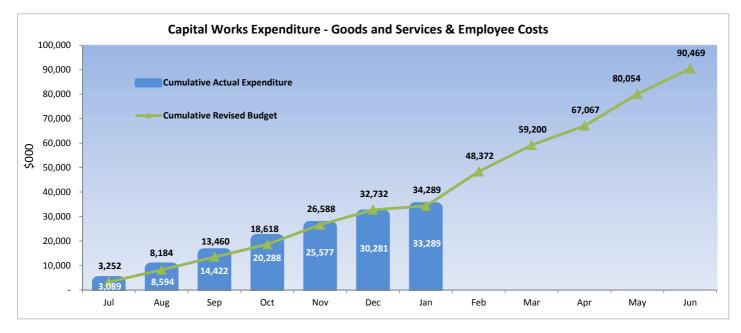
Note: all amounts are rounded to the nearest thousand dollars.

The year to date operating surplus of \$16.16M exceeded the year to date revised budget by \$3.89M. The favourable variance is primarily due to the underspends in contractor, consultant, bulk water purchase costs, as well as vacancies across the organisation.

The Q3 general rates notices were issued in January 2017, however income generated from the general rates levy was partially offset by \$1.96M in credits held representing rates received in advance.

The favourable variance in depreciation expense is mainly due to timing of works for a number of projects in progress and awaiting capitalisation.

Council's capital works expenditure is below budget by \$1.00M. This is mainly due to timing of works for a number of projects which are delayed, have not yet commenced or are still in the early stages of being progressed.







#### 2. KEY PERFORMANCE INDICATORS

#### **Key Performance Indicators**

Financial Stability Ratios and Measures of Sustainability	Target	Annual Revised Budget	YTD January 2017	Status			
Operating Surplus Ratio (%)	Target between 0% and 10% (on average over the long-term)	-2.92%	10.10%	✓			
Asset Sustainability Ratio (%)	Target greater than 90% (on average over the long-term)	65.68%	59.66%	×			
Net Financial Liabilities (%)*	Target less than 60% (on average over the long-term)	-25.75%	-63.28%	✓			
Level of Dependence on General Rate Revenue (%)	Target less than 37.5%	32.69%	38.10%	×			
Ability to Pay Our Bills - Current Ratio	Target between 1.1 & 4.1	3.71	3.61	✓			
Ability to Repay Our Debt - Debt Servicing Ratio (%)	Target less than or equal to 10%	3.05%	4.90%	✓			
Cash Balance \$M	Target greater than or equal to \$40M	\$124.990M	\$146.360M	✓			
Cash Balances - Cash Capacity in Months	Target 3 to 4 months	7.28	9.05	✓			
Longer Term Financial Stability - Debt to Asset Ratio (%)	Target less than or equal to 10%	1.72%	1.66%	✓			
Operating Performance (%)	Target greater than or equal to 20%	17.62%	19.64%	×			
Interest Coverage Ratio (%)**	Target between 0% and 5%	-0.51%	-0.41%	✓			
Status Legend       KPI target achieved or exceeded							

\* The net financial liabilities ratio exceeds the target range when current assets are greater than total liabilities (and the ratio is negative) \*\* The interest coverage ratio exceeds the target range when interest revenue is greater than interest expense (and the ratio is negative)



### **3. STATEMENT OF COMPREHENSIVE INCOME**

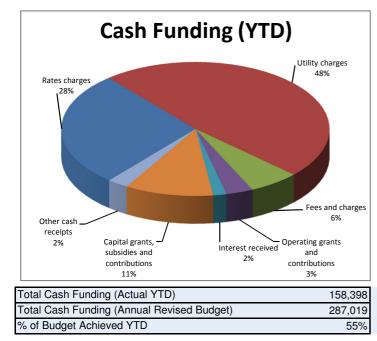
STATEMENT OF COMPREHENSIVE INCOME For the period ending 31 January 2017						
		Annual	YTD	YTD	YTD	
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000	
Recurrent revenue						
Rates, levies and charges	214,758	214,908	140,849	140,859	10	
Fees and charges	13,291	13,391	8,196	7,798	(398)	
Rental income	811	811	431	350	(81)	
Interest received	4,271	4,481	2,633	2,532	(101)	
Investment returns	4,685	1,800	-	-	-	
Sales revenue	4,030	4,070	2,435	2,237	(198)	
Other income	763	1,096	761	782	21	
Grants, subsidies and contributions	11,959	13,140	5,588	5,422	(166)	
Total recurrent revenue	254,569	253,697	160,893	159,980	(913)	
Capital revenue						
Grants, subsidies and contributions	32,248	33,955	16,101	16,900	799	
Non-cash contributions	3,144	3,144	46	477	431	
Total capital revenue	35,393	37,100	16,147	17,377	1,230	
TOTAL INCOME	289,962	290,797	177,040	177,357	317	
Recurrent expenses						
Employee benefits	80,389	81,514	48,926	48,276	(650)	
Materials and services	119,315	120,431	65,345	61,702	(3,643)	
Finance costs	3,758	3,763	2,073	2,068	(5)	
Depreciation and amortisation	50,628	55,386	32,280	31,775	(505)	
Total recurrent expenses	254,090	261,094	148,624	143,821	(4,803)	
Capital expenses						
(Gain)/loss on disposal of non-current assets	289	(172)	(94)	1	95	
Total capital expenses	289	(172)	(94)	1	95	
TOTAL EXPENSES	254,379	260,922	148,530	143,822	(4,708)	
NET RESULT	35,583	29,876	28,510	33,535	5,025	
Other comprehensive income/(loss)						
Items that will not be reclassified to a net result						
Revaluation of property, plant and equipment	-	-	-	(796)	(796)	
TOTAL COMPREHENSIVE INCOME	35,583	29,876	28,510	32,739	4,229	

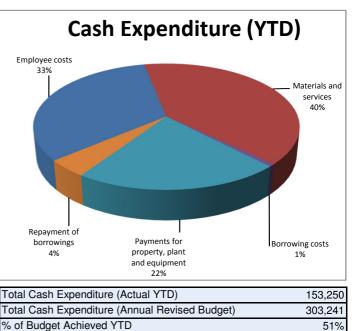




### 4. STATEMENT OF CASH FLOWS

STATEMENT OF CASH FLOWS For the period ending 31 January 2017						
	Annual	Annual	YTD	YTD		
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000		
CASH FLOWS FROM OPERATING ACTIVITIES						
Receipts from customers	232,889	233,512	128,596	132,791		
Payments to suppliers and employees	(202,780)	(205,026)	(115,862)	(112,117)		
	30,110	28,486	12,734	20,674		
Interest received	4,271	4,481	2,633	2,532		
Rental income	811	811	431	350		
Non-capital grants and contributions	11,056	11,367	3,844	5,167		
Borrowing costs	(3,195)	(1,066)	(1,066)	(1,066)		
Net cash inflow / (outflow) from operating activities	43,053	44,080	18,576	27,657		
CASH FLOWS FROM INVESTING ACTIVITIES	l					
Payments for property, plant and equipment	(76,938)	(90,469)	(34,289)	(33,190)		
Payments for intangible assets	(100)	-	-	(99)		
Proceeds from sale of property, plant and equipment	630	1,091	631	658		
Capital grants, subsidies and contributions	32,248	33,955	16,101	16,900		
Other cash flows from investing activities	4,685	1,800	-	-		
Net cash inflow / (outflow) from investing activities	(39,474)	(53,622)	(17,557)	(15,731)		
CASH FLOWS FROM FINANCING ACTIVITIES	1					
Repayment of borrowings	(4,551)	(6,680)	(6,680)	(6,778)		
Net cash inflow / (outflow) from financing activities	(4,551)	(6,680)	(6,680)	(6,778)		
Net increase / (decrease) in cash held	(972)	(16,222)	(5,661)	5,148		
Cash and cash equivalents at the beginning of the year	119,449	141,212	141,212	141,212		
Cash and cash equivalents at the end of the financial year / period $% \mathcal{L}_{\mathcal{A}}$	118,477	124,990	135,551	146,360		







# **5. STATEMENT OF FINANCIAL POSITION**

STATEMENT OF FINANCIAL POSITION As at 31 January 2017						
	Annual	Annual	YTD	YTD		
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual Balance \$000		
CURRENT ASSETS						
Cash and cash equivalents	118,477	124,990	135,551	146,360		
Trade and other receivables	25,017	25,805	52,468	57,959		
Inventories	779	678	678	711		
Non-current assets held for sale	1,309	4,278	4,278	1,029		
Other current assets	1,104	2,122	2,122	2,523		
Total current assets	146,686	157,873	195,097	208,582		
NON-CURRENT ASSETS						
Investment property	956	1,054	1,054	1,054		
Property, plant and equipment	2,293,906	2,463,219	2,427,016	2,426,659		
Intangible assets	2,000	2,284	2,698	2,752		
Other financial assets	73	73	73	73		
Investment in other entities	10,063	5,961	5,961	9,004		
Total non-current assets	2,306,999	2,472,591	2,436,802	2,439,542		
TOTAL ASSETS	2,453,685	2,630,464	2,631,899	2,648,124		
CURRENT LIABILITIES						
Trade and other payables	18,454	20,763	21,426	21,968		
Borrowings	4,482	7,701	7,701	7,701		
Provisions	7,571	12,465	12,852	11,326		
Other current liabilities	2,673	1,665	4,664	16,716		
Total current liabilities	33,179	42,595	46,643	57,711		
NON-CURRENT LIABILITIES						
Borrowings	40,727	37,604	36,291	36,193		
Provisions	12,143	12,350	12,414	13,443		
Total non-current liabilities	52,869	49,954	48,705	49,636		
TOTAL LIABILITIES	86,048	92,549	95,348	107,347		
NET COMMUNITY ASSETS	2,367,637	2,537,915	2,536,551	2,540,777		
			1			
Asset revaluation surplus	827,411	963,349	963,349	962,553		
Retained surplus	1,443,724	1,471,259	1,472,685	1,472,436		
Constrained cash reserves	96,502	103,307	100,517	105,788		
TOTAL COMMUNITY EQUITY	2,367,637	2,537,915	2,536,551	2,540,777		





# 6. OPERATING STATEMENT

#### OPERATING STATEMENT For the period ending 31 January 2017

	Annual	Annual	YTD	YTD	YTD			
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000			
Revenue								
Rates charges	85,691	85,841	64,343	63,103	(1,240)			
Levies and utility charges	132,436	132,436	78,987	80,167	1,180			
Less: Pensioner remissions and rebates	(3,370)	(3,370)	(2,481)	(2,411)	70			
Fees and charges	13,291	13,391	8,196	7,798	(398)			
Operating grants and subsidies	11,370	12,339	5,177	4,879	(298)			
Operating contributions and donations	589	801	411	543	132			
Interest external	4,271	4,481	2,633	2,532	(101)			
Investment returns	4,685	1,800	-	-	-			
Other revenue	5,604	5,977	3,627	3,369	(258)			
Total revenue	254,569	253,697	160,893	159,980	(913)			
Expenses								
Employee benefits	80,389	81,514	48,926	48,276	(650)			
Materials and services	119,731	121,237	66,022	62,610	(3,412)			
Finance costs other	562	567	191	186	(5)			
Other expenditure	398	73	(160)	(130)	30			
Net internal costs	(814)	(878)	(517)	(778)	(261)			
Total expenses	200,266	202,512	114,462	110,164	(4,298)			
Earnings before interest, tax and depreciation (EBITD)	54,303	51,185	46,431	49,816	3,385			
Interest expense	3,195	3,195	1,882	1,882	-			
Depreciation and amortisation	50,628	55,386	32,280	31,775	(505)			
OPERATING SURPLUS/(DEFICIT)	479	(7,396)	12,269	16,159	3,890			

# Levies and utility charges breakup For the period ending 31 January 2017

	Annual	Annual	YTD	YTD	YTD
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000
Levies and utility charges					
Refuse charges	20,903	20,903	12,193	12,074	(119)
Special charges	3,974	3,974	2,981	2,987	6
SES Separate charge	331	331	248	252	4
Environment levy	6,093	6,093	4,570	4,609	39
Landfill remediation charge	2,795	2,795	1,630	1,643	13
Wastewater charges	42,254	42,254	24,648	25,097	449
Water access charges	17,989	17,989	10,493	10,591	98
Water consumption charges	38,098	38,098	22,224	22,914	690
Total Levies and utility charges	132,436	132,436	78,987	80,167	1,180





### 7. CAPITAL FUNDING STATEMENT

#### CAPITAL FUNDING STATEMENT For the period ending 31 January 2017

For the period ending of bandary 2017							
Annual	Annual	YTD	YTD	YTD			
Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000			
29,425	29,425	13,729	15,088	1,359			
2,824	4,531	2,372	1,812	(560)			
630	1,091	631	658	27			
(15,839)	(10,179)	(5,179)	(9,419)	(4,240)			
3,144	3,144	46	477	431			
64,549	70,153	28,600	31,112	2,512			
84,733	98,164	40,199	39,728	(471)			
3,144	3,144	46	477	431			
71,905	85,854	31,989	30,368	(1,621)			
5,133	4,615	2,300	2,921	621			
4,551	4,551	5,864	5,962	98			
84,733	98,164	40,199	39,728	(471)			
(11,683)	(11,683)	(8,311)	(8,699)	(388)			
10,321	10,730	5,146	4,505	(641)			
919	919	536	659	123			
	Annual Original Budget \$000 29,425 2,824 630 (15,839) 3,144 64,549 84,733 3,144 71,905 5,133 4,551 84,733 (11,683) 10,321	Annual         Annual           Original Budget \$000         Revised Budget \$000           29,425         29,425           2,824         4,531           630         1,091           (15,839)         (10,179)           3,144         3,144           64,549         70,153           84,733         98,164           5,133         4,615           4,551         4,551           84,733         98,164           (11,683)         (11,683)           10,321         10,730	Annual         Annual         YTD           Original Budget \$000         Revised Budget \$000         Revised Budget \$000         Revised Budget \$000           29,425         29,425         13,729           2,824         4,531         2,372           630         1,091         631           (15,839)         (10,179)         (5,179)           3,144         3,144         46           64,549         70,153         28,600           84,733         98,164         40,199           5,133         4,615         2,300           4,551         5,864         31,989           5,133         4,615         2,300           4,551         4,551         5,864           84,733         98,164         40,199           (11,683)         (11,683)         (8,311)           10,321         10,730         5,146	Annual         Annual         YTD         YTD           Original Budget \$000         Revised Budget \$000         Revised Budget \$000         Revised Budget \$000         Actual \$000           29,425         29,425         13,729         15,088           2,824         4,531         2,372         1,812           630         1,091         631         658           (15,839)         (10,179)         (5,179)         (9,419)           3,144         3,144         46         477           64,549         70,153         28,600         31,112           84,733         98,164         40,199         39,728           3,144         3,144         46         477           71,905         85,854         31,989         30,368           5,133         4,615         2,300         2,921           4,551         4,551         5,864         5,962           84,733         98,164         40,199         39,728           (11,683)         (11,683)         (8,311)         (8,699)           10,321         10,730         5,146         4,505			





# 8. REDLAND WATER & REDWASTE STATEMENTS

REDLAND WATER SUMMARY OPERATING STATEMENT For the period ending 31 January 2017							
	Annual	Annual	YTD	YTD	YTD		
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000		
Total revenue	102,096	102,096	59,530	60,452	922		
Total expenses	57,907	57,703	33,067	30,996	(2,071)		
Earnings before interest, tax and depreciation (EBITD)	44,189	44,392	26,463	29,456	2,993		
Depreciation	16,505	18,062	10,526	10,380	(146)		
Operating surplus/(deficit)	27,684	26,330	15,937	19,076	3,139		

# **REDLAND WATER CAPITAL FUNDING STATEMENT**

For the period ending 31 January 2017							
	Annual	Annual	YTD	YTD	YTD		
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000		
Capital contributions, donations, grants and subsidies	6,539	6,539	3,955	4,862	907		
Net transfer (to)/from constrained capital reserves	(713)	1,615	1,324	(76)	(1,400)		
Other	3,065	3,065	-	-	-		
Funding from utility revenue	7,993	8,790	2,694	3,236	542		
Total sources of capital funding	16,883	20,008	7,973	8,022	49		
Contributed assets	3,065	3,065	-	-	-		
Capitalised expenditure	13,818	16,943	7,973	8,022	49		
Total applications of capital funds	16,883	20,008	7,973	8,022	49		

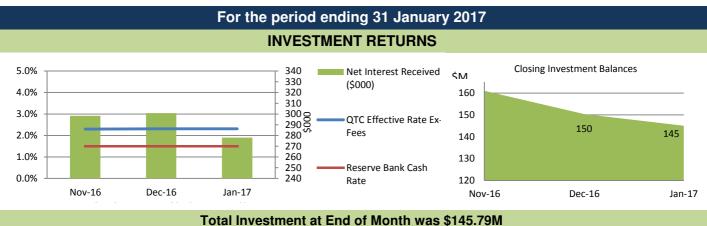
#### **REDWASTE OPERATING STATEMENT** For the period ending 31 January 2017 Annual Annual YTD YTD Original Revised Revised Actual Variance Budget Budget Budget \$000 \$000 \$000 \$000 \$000 24,137 24,137 13,951 13,790 Total revenue (161) (103) Total expenses 18,155 17,958 10,356 10,253 Earnings before interest, tax and depreciation (EBITD) 5,982 6,179 3,595 3,537 (58) Interest expense 40 40 23 24 1 Depreciation 572 225 130 91 (39)

Operating surplus/(deficit)	5,371	5,915	3,442	3,422	(20)			
REDWASTE CAPITAL FUNDING STATEMENT For the period ending 31 January 2017								
	Annual	Annual	YTD	YTD	YTD			
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000			
Funding from utility revenue	307	1,737	786	1,107	321			
Total sources of capital funding	307	1,737	786	1,107	321			
Capitalised expenditure	233	1,662	711	991	280			
Loan redemption	75	75	75	116	41			
Total applications of capital funds	307	1,737	786	1,107	321			





#### 9. INVESTMENT & BORROWINGS REPORT

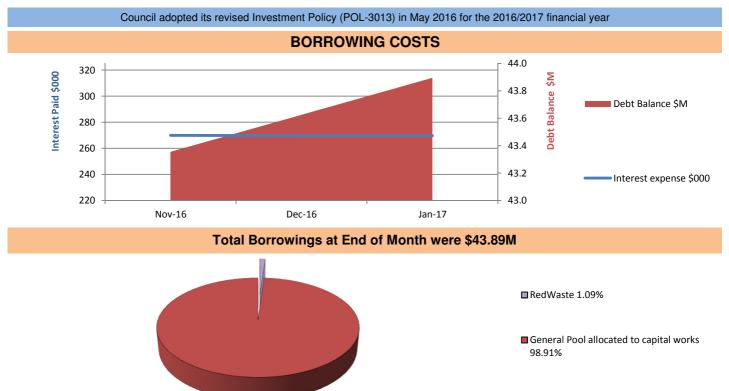


All Council investments are currently held in the Capital Guaranteed Cash Fund, which is a fund operated by the Queensland Treasury Corporation (QTC).

The movement in interest earned is indicative of both the interest rate and the surplus cash balances held, the latter of which is affected by business cash flow requirements on a monthly basis as well as the rating cycle.

Note: the Reserve Bank reduced the cash rate down to 1.5% in the August 2016 sitting - this has not changed in subsequent months.

Term deposit rates are being monitored to identify investment opportunities to ensure Council maximises its interest earnings. On a daily basis, cash surplus to requirements are deposited with QTC to earn higher interest as QTC is offering a higher rate than what is achieved from Council's transactional bank accounts. Currently the interest rate offered on a daily basis by QTC is comparable to the interest rate offered on a daily basis by external brokers.



The existing loan accounts were converted to fixed rate loans on 1 April 2016 in line with QTC policies. In line with Council's debt policy, debt repayment has been made *annually* in advance for 2016/2017.

Dependent upon timing of monthly QTC statements, interest is accrued based on the prior month's actual interest. Once statements are received in the following month, interest is adjusted accordingly.

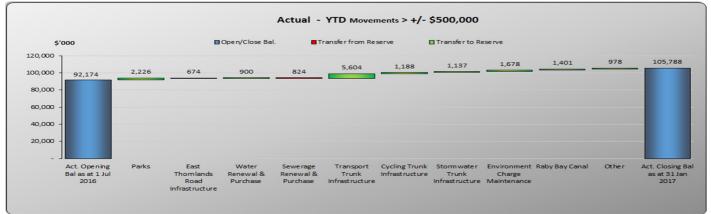
Council adopted its revised Debt Policy (POL-1838) in July 2016 for the 2016/2017 financial year





#### **10. CONSTRAINED CASH RESERVES**

Reserves as at 31 January 2017	Opening Balance	To Reserve	From Reserve	Closing Balance
	\$000	\$000	\$000	\$000
Special Projects Reserve:				
Weinam Creek Reserve	2,406	420	(15)	2,811
Red Art Gallery Commissions & Donations Reserve	2	-	-	2
	2,408	420	(15)	2,813
Utilities Reserve:				
Redland Water Reserve	8,300	-	-	8,300
Redland WasteWater Reserve	1,600	-	-	1,600
	9,900	-	-	9,900
Constrained Works Reserve:				
Parks Reserve	9,150	2,596	(370)	11,376
East Thornlands Road Infrastructure Reserve	674	-	(674)	-
Community Facility Infrastructure Reserve	1,696	455	-	2,151
Retail Water Renewal & Purchase Reserve	8,911	901	(1)	9,811
Sewerage Renewal & Purchase Reserve	6,516	3,360	(4,184)	5,692
Constrained Works Reserve-Capital Grants & Contributions	1,549	-	(8)	1,541
Transport Trunk Infrastructure Reserve	21,897	5,637	(33)	27,501
Cycling Trunk Infrastructure Reserve	5,844	1.676	(488)	7,032
Stormwater Infrastructure Reserve	5,613	1,137	-	6,750
Constrained Works Reserve-Operational Grants & Contributions	1,666	-	(168)	1,498
Tree Planting Reserve	64	31	(11)	84
· · · · · · · · · · · · · · · · · · ·	63,580	15,793	(5,937)	73,436
Separate Charge Reserve - Environment:				
Environment Charge Acquisition Reserve	6,794	-	(43)	6,751
Environment Charge Maintenance Reserve	1,243	4,609	(2,931)	2,921
	8,037	4,609	(2,974)	9,672
Special Charge Reserve - Other:				
Bay Island Rural Fire Levy Reserve	-	139	(120)	19
SMBI Translink Reserve	13	698	(475)	236
	13	837	(595)	255
Special Charge Reserve - Canals:				
Raby Bay Canal Reserve	4,113	2,088	(687)	5,514
Aquatic Paradise Canal Reserve	3,685	672	(565)	3,792
Sovereign Waters Lake Reserve	438	42	(74)	406
	8,236	2,802	(1,326)	9,712
TOTALS	92,174	24,461	(10,847)	105,788
	Closing cash and cash equivalents			146,360
	Reserves as perce		nce	72%



Infrastructure reserves - YTD growth predominantly from developments in Thornlands and Capalaba.

Movement in the Sewerage Renewal & Purchase Reserve is mainly due to \$3.12M spend at Pt Lookout waste water treatment plant. Movement in the East Thornlands Road Infrastructure Reserve is due to closure of the fund and funds transferred to the Transport Trunk Infrastructure Reserve.





#### 11. GLOSSARY

# **Definition of Ratios**

Operating Surplus Ratio*: This is an indicator of the extent to which revenues raised cover operational expenses only or are available for capital funding purposes	Net Operating Surplus Total Operating Revenue			
Asset Sustainability Ratio*: This ratio indicates whether Council is renewing or replacing existing non- financial assets at the same rate that its overall stock of assets is wearing out	Capital Expenditure on Replacement of Infrastructure Assets (Renewals) Depreciation Expenditure on Infrastructure Assets			
Net Financial Liabilities*: This is an indicator of the extent to which the net financial liabilities of Council can be serviced by operating revenues	Total Liabilities - Current Assets Total Operating Revenue			
Level of Dependence on General Rate Revenue: This ratio measures Council's reliance on operating revenue from general rates (excludes utility revenues)	General Rates - Pensioner Remissions Total Operating Revenue - Gain on Sale of Developed Land			
Current Ratio: This measures the extent to which Council has liquid assets available to meet short term financial obligations	Current Assets Current Liabilities			
Debt Servicing Ratio: This indicates Council's ability to meet current debt instalments with recurrent revenue	Interest Expense + Loan Redemption Total Operating Revenue - Gain on Sale of Developed Land			
Cash Balance - \$M:	Cash Held at Period End			
Cash Capacity in Months: This provides an indication as to the number of months cash held at period end would cover operating cash outflows	Cash Held at Period End [[Cash Operating Costs + Interest Expense] / Period in Year]			
Longer Term Financial Stability - Debt to Asset Ratio: This is total debt as a percentage of total assets, i.e. to what extent will our long term debt be covered by total assets	Current and Non-current loans Total Assets			
Operating Performance: This ratio provides an indication of Redland City Council's cash flow capabilities	Net Cash from Operations + Interest Revenue and Expense Cash Operating Revenue + Interest Revenue			
Interest Coverage Ratio: This ratio demonstrates the extent which operating revenues are being used to meet the financing charges	Net Interest Expense on Debt Service Total Operating Revenue			

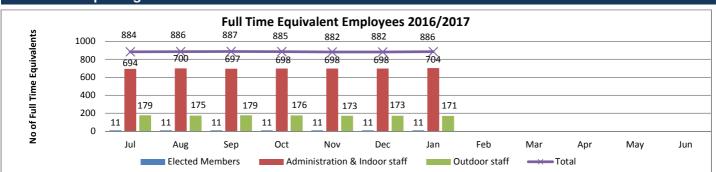
\* These targets are set to be achieved on average over the longer term and therefore are not necessarily expected to be met on a monthly basis.





#### **12. APPENDIX: ADDITIONAL AND NON-FINANCIAL INFORMATION**

#### Workforce Reporting



#### Workforce reporting - January **Employee Type** 2017: Headcount Contract Grand Perm Full **Department Level** Casual **Perm Part Temp Full** Temp Part of Service Total Office of CEO 11 З 92 14 10 0 130 Organisational Services 7 101 7 9 2 127 1 Community and Customer Service 35 4 242 59 21 8 369 Infrastructure and Operations 19 7 306 8 9 2 351 Tota 66 21 741 88 49 12 977

Note: Full Time Equivalent Employees includes all full time employees at a value of 1 and all other employees, at a value less than 1. The table above demonstrates the headcount by department (excluding agency staff) and does not include a workload weighting. It includes casual staff in their non-substantive roles as at the end of the period where relevant.

Overdue Rates Debtors						
		%		%	\$	%
Days Overdue	Jan-16	Overdue	Jan-17	Overdue	Variance	Variance
0 - 30	\$98	0.00%	\$1,040	0.00%	\$943	0.00%
31 - 60	\$140	0.00%	\$1,167	0.00%	\$1,027	0.00%
61 - 90	\$1,980,169	1.13%	\$2,213,380	1.21%	\$233,211	0.09%
>90	\$3,478,240	1.98%	\$3,235,098	1.78%	-\$243,142	-0.21%
Total	\$5,458,646	3.11%	\$5,450,685	2.99%	-\$7,961	-0.12%

#### External Funding Summary

