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### 1. INTRODUCTION AND OVERVIEW

This monthly report is designed to illustrate the financial performance and position of Redland City Council compared to its adopted budget at an organisational level for the period ended 30 November 2014. The year to date and annual budget referred to in this report reflects the Revised Budget as adopted by Council on 3 September 2014 and budget revisions adopted in the General Meeting held on 8 October 2014. The first budget review is currently underway and should address some of the variances in this report. Note: all amounts are rounded to the nearest thousand dollars.

### Key financial highlights and overview

Key Financial Results	Annual Revised Budget \$000	YTD Revised Budget \$000	YTD Actual \$000	YTD Variance \$000	YTD Variance %	Status
Operating Surplus/(Deficit)	(10,656)	5,516	10,197	4,681	85%	✓
Recurrent Revenue	231,012	102,292	104,240	1,948	2%	✓
Recurrent Expenditure	241,667	96,776	94,043	(2,733)	-3%	✓
Capital Works Expenditure	66,735	16,996	18,628	1,632	10%	
Closing Cash & Investments	60,308	95,280	115,680	20,400	21%	✓

#### Status Legend:

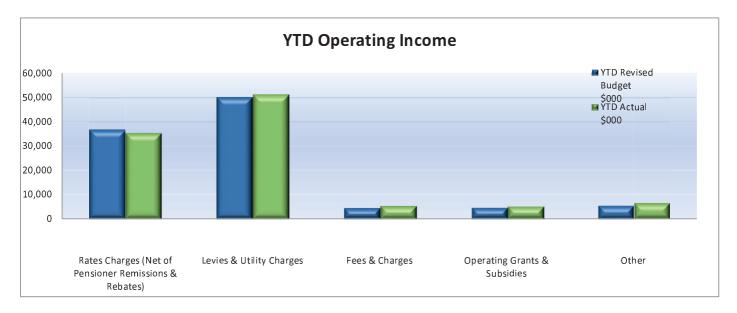
Above budgeted revenue or under budgeted expenditure	<b>√</b>
Below budgeted revenue or over budgeted expenditure <10%	$\triangle$
Below budgeted revenue or over budgeted expenditure >10%	×

### Operating results (p.7)

The year to date operating surplus of \$10.20M is \$4.68M above the year to date revised budget. The year to date favourable variance is primarily due to operating revenue higher than budget by \$1.95M and operating expenses and depreciation expenses being lower than budget by \$1.63M and \$1.10M respectively.

The favourable variance in revenue is mainly attributable to levies & utility charges, fees & charges and other revenue higher than budget by \$924K, \$814K and \$840K respectively. Employee costs and goods & services are under budget by \$993K and \$689K respectively.

The graph below depicts the actual results compared to the revised budget for each of the five main income categories. Council monitors its reliance on general rates revenue through a key performance indicator to gauge the need to generate income from other sources. Refer to Key Performance Indicators (p.5).



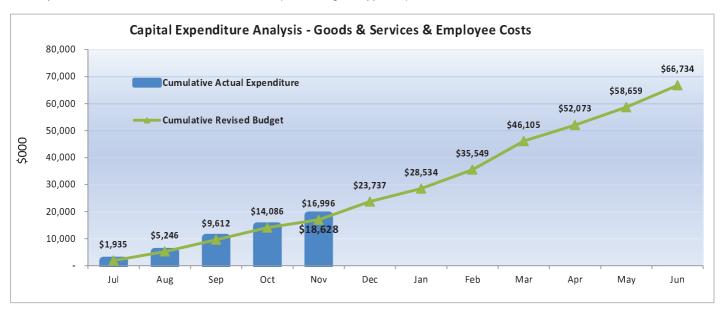


### 1. INTRODUCTION AND OVERVIEW (cont.)

#### Capital works

Council's capital works expenditure is on track with year to date actual expenditure of \$18.63M which is \$1.63M above year to date budget of \$17.00M.

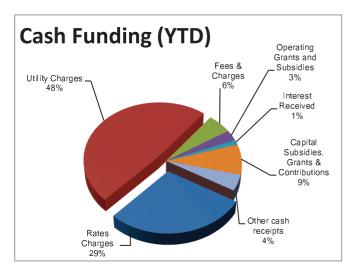
Total capital commitments at the end of November 2014 (where budget is approved) was \$3.47M.



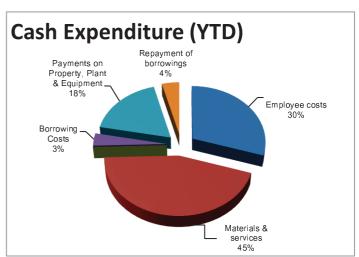
### Financial position and cash flow results

Council's Balance Sheet depicts a sustainable result with total current assets of \$147.60M and total current liabilities of \$46.61M (current ratio of 3.17).

Council's cash flow for the first five months exceeded the budgeted cash balance at the end of November 2014 (refer p.3). This result is attributable mainly to higher than anticipated cash collection from utility charges derived mainly by water consumption and payments to employees slightly lower than expected. Of the \$115.68M cash balance at the end of the period, \$83.340M is held as cash constrained reserves and \$115.35M of the total cash balance was invested with Queensland Treasury Corporation (QTC) at the end of the period. The two graphs below depict the various range of sources of Council's cash funding, as well as the allocation of funding to services and activities needed to support the Redlands community, capital programs and other activities at Council.



Total Cash Funding (Actual YTD)	123,764
Total Cash Funding (Annual Revised Budget)	232,405
% of Budget Achieved YTD	53%



Total Cash Expenditure (Actual YTD)	104,318
Total Cash Expenditure (Annual Revised Budget)	268,330
% of Budget Achieved YTD	39%





### 2. KEY PERFORMANCE INDICATORS

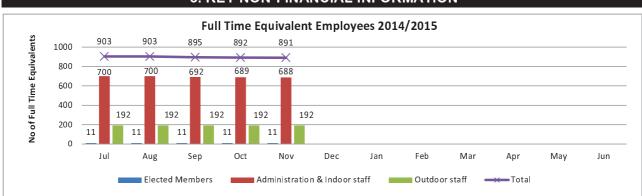
Financial Stability Ratios	Target	Annual Revised Budget 2014/2015	November 2014	Status
Level of Dependence on General Rate Revenue (%)	Target less than 37.5%	33.00%	34.06%	✓
Ability to Pay Our Bills - Current Ratio	Target between 1.1 and 4.1	2.91	3.17	✓
Ability to Repay Our Debt - Debt Servicing Ratio (%)	Target less than or equal to 10%	3.44%	3.04%	$\checkmark$
Cash Balance \$M	Target greater than or equal to \$40M	\$60.308M	\$115.68M	$\checkmark$
Cash Balances - Cash Capacity in Months	Target 3 to 4 months	3.67	7.10	$\checkmark$
Longer Term Financial Stability - Debt to Asset Ratio (%)	Target less than or equal to 10%	2.47%	2.57%	✓
Operating Performance (%)	Target greater than or equal to 20%	7.6%	27.71%	$\checkmark$
Financial Sustainability Ratios	Target	Annual Revised Budget 2014/2015	November 2014	Status
Operating Surplus Ratio (%)	Target between 0% and 10% (on average over the long-term)	-4.61%	9.78%	✓
Net Financial Liabilities (%)	Target less than 60% (on average over the long-term)	0.84%	-26.53%	✓
Interest Cover Ratio (%)	Target between 0% and 5%	-0.22%	-0.28%	✓
Asset Sustainability Ratio (%)	Target greater than 90% (on average over the long-term)	49.78%	27.23%	×
Asset Consumption Ratio (%)	Target between 40% and 80%	58.44%	67.85%	$\checkmark$

KPI target achieved or exceeded 

KPI target not achieved 

★

### 3. KEY NON-FINANCIAL INFORMATION



Workforce reporting - November 2014: Headcount	Employe e Type							
Department Level	Casual	Contract of Service	Perm Full	Perm Part	Temp Full	Temp Part	Grand Total	
Office of CEO	13	4	79	11	8	1	116	
Organisational Services	3	6	100	9	7	5	130	
Community and Customer Service	31	5	252	51	21	6	366	
Infrastructure and Operations	13	6	311	9	23	1	363	
Total	60	21	742	80	59	13	975	

Note: Full Time Equivalent Employees includes all full time employees at a value of 1 and all other employees, at a value less than 1. The table above demonstrates the headcount by department and does not include a workload weighting.





### 4. STATEMENT OF COMPREHENSIVE INCOME

	IENT OF COMP				
For the	e period ending Annual	Annual	YTD	YTD	YTD
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000
Recurrent Revenue					
Rates Charges	81,366	81,366	40,682	39,648	(1,034)
Levies & Utility Charges	124,757	124,757	50,319	51,243	924
Less: Pensioner Remissions & Rebates	(2,743)	(5,197)	(3,825)	(4, 144)	(319)
Fees & Charges	10,629	10,620	4,686	5,500	814
Operating Grants & Subsidies	3,983	8,759	4,794	5,308	514
Operating Contributions & Donations	260	260	-	131	131
Interest External	3,872	3,872	1,613	1,691	78
Other Revenue	4,021	6,575	4,023	4,863	840
Total Recurrent Revenue	226,144	231,012	102,292	104,240	1,948
Capital revenue	ı				
Grants, Subsidies & Contributions	15.050	15,200	8,350	10,513	2,163
Non-Cash Contributions	3,146	3,146	33	-	(33)
Total Capital Revenue	18,196	18,346	8,383	10,513	2,130
TOTAL REVENUE	244,340	249,357	110,675	114,753	4,078
Recurrent Expenses	ı				
Employee Costs	76,094	76,713	32,298	31,305	(993
Goods & Services	106,425	110,095	41,797	41,180	(617
Finance Costs	3,643	3,644	1,555	1,534	(21)
Depreciation & Amortisation	51,209	51,214	21,126	20,024	(1,102
Total Recurrent Expenses	237,370	241,667	96,776	94,043	(2,733
Capital Expenses					
(Gain)/Loss on Disposal of Non-Current Assets	(3,192)	(3,192)	(896)	(95)	801
Total Capital Expenses	(3,192)	(3,192)	(896)	(95)	801
TOTAL EXPENSES	234,178	238,476	95,880	93,948	(1,932
NET RESULT	10,161	10,882	14,795	20,805	6,010
Other Comprehensive Income Increase/(decrease) in Asset Revaluation Surplus		-	-	-	
more accompanies of the second	-	-	-	-	
TOTAL COMPREHENSIVE INCOME	10,161	10,882	14,795	20,805	6,010



### **5. OPERATING STATEMENT**

OPERATING STATEMENT For the period ending 30 November 2014									
	Annual	Annual	YTD	YTD	YTD				
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000				
Revenue									
Rates Charges	81,366	81,366	40,682	39,648	(1,034)				
Levies & Utility Charges	124,757	124,757	50,319	51,243	924				
Less: Pensioner Remissions & Rebates	(2,743)	(5,197)	(3,825)	(4, 144)	(319)				
Fees & Charges	10,629	10,620	4,686	5,500	814				
Operating Grants & Subsidies	3,983	8,759	4,794	5,308	514				
Operating Contributions & Donations	260	260	-	131	131				
Interest External	3,872	3,872	1,613	1,691	78				
Other Revenue	4,021	6,575	4,023	4,863	840				
Total Revenue	226,144	231,012	102,292	104,240	1,948				
Expenses									
Employee Costs	76,094	76,713	32,298	31,305	(993)				
Goods & Services	107,098	110,769	42,080	41,391	(689)				
Finance Costs Other	281	282	154	134	(20)				
Other Expenditure	315	315	129	79	(50)				
Net Internal Costs	(988)	(988)	(412)	(290)	122				
Total Expenses	182,799	187,091	74,249	72,619	(1,630)				
Earnings Before Interest, Tax & Depreciation (EBITD)	43,345	43,921	28,043	31,621	3,578				
Interest Expense	3,362	3,362	1,401	1,400	(1)				
Depreciation	51,209	51,214	21,126	20,024	(1,102)				
Operating Surplus/(Deficit)	(11,226)	(10,656)	5,516	10,197	4,681				

Utility Charges Breakup For the period ending 30 November 2014										
	Annual Annual YTD YTD									
	Original Budget \$000	Revised Budget \$000	Revised Budget \$000	Actual \$000	Variance \$000					
Utility Charges										
Refuse Charges	18,797	18,797	7,832	7,865	33					
Special Charges	3,795	3,795	1,884	1,900	16					
Environment Levy	5,637	5,637	2,819	2,831	12					
Landfill Remediation Charge	4,102	4,102	1,709	1,721	12					
Wastewater Charges	38,161	38,161	15,900	16,628	728					
Water Access Charges	17,592	17,592	7,330	7,162	(168)					
Water Consumption Charges	36,673	36,673	12,845	13,136	291					
Total Utility Charges	124.757	124.757	50.319	51.243	924					



# 5. OPERATING STATEMENT (cont.)

REDLAND WATER SUMMARY OPERATING STATEMENT
For the period ending 30 November 2014

Total ported changes to the following to the							
	Annual	Annual	YTD	YTD	YTD		
	Original Budget	Revised Budget	Budget	Actual	Variance		
	\$000	\$000	\$000	\$000	\$000		
Total Revenue	94,706	94,706	37,025	37,927	902		
Total Expenses	49,157	49,157	20,184	20,813	628		
Earnings Before Interest, Tax & Depreciation (EBITD)	45,550	45,550	16,841	17,114	274		
Interest Internal	21,681	21,681	9,034	9,034	-		
Depreciation	16,987	16,987	7,078	6,864	(214)		
Operating Surplus/(Deficit)	6,881	6,881	729	1,216	488		

# REDWASTE OPERATING STATEMENT For the period ending 30 November 2014

For the period ending 30 November 2014								
	Annual	Annual	YTD	YTD	YTD			
	Original Budget \$000	Revised Budget \$000	Budget \$000	Actual \$000	Variance \$000			
Total Revenue	19,967	20,058	8,162	8,176	14			
Total Expenses	16,200	15,389	6,651	5,898	(752)			
Earnings Before Interest, Tax & Depreciation (EBITD)	3,767	4,669	1,511	2,278	766			
Interest Expense External	42	42	18	16	(1)			
Interest Internal	313	313	130	130	-			
Depreciation	556	562	234	213	(20)			
Operating Surplus/(Deficit)	2,856	3,752	1,129	1,919	787			



#### 6. STATEMENT OF FINANCIAL POSITION STATEMENT OF FINANCIAL POSITION As at 30 November 2014 YTD Annual Annual Original Revised Actual Budget Budget Balance \$000 \$000 \$000 CURRENT ASSETS Cash & Investments 49,157 60,308 115,680 Accounts Receivable 34,311 39,519 23,688 Inventories 943 845 856 Prepaid Expenses 1,320 1,155 7,021 Non-Current Assets - Held for Sale 467 354 354 102,181 Total Current Assets NON-CURRENT ASSETS Property, Plant & Equipment 2,021,416 2,101,318 2,081,643 Total Non-Current Assets 2,081,643 TOTAL ASSETS 2,203,499 2,229,242 **CURRENT LIABILITIES** 17,301 18,913 11,935 Accounts Payable Current Employee Provisions 2,468 9,493 13,157 5,247 5,498 4,375 **Current Loans** Current Landfill Rehabilitation Provisions 6,079 1,144 (23)Other Liabilities 11,063 3,201 1,283 Total Current Liabilities 29,361 35,164 46,609 **NON-CURRENT LIABILITIES** 48,897 52,844 Non-Current Loans 49,149 10.998 Non-Current Employee Provisions 2.013 2.439 Non-Current Landfill Rehabilitation Provisions 28.189 17.578 17.578 Non-Current Trade & Other Payables 693 478 478 Total Non-Current Liabilities TOTAL LIABILITIES 119,948 **NET ASSETS** COMMUNITY EQUITY Retained Earnings 1,943,302 2,031,710 2,025,953 Cash Constrained Reserves 45,923 67,659 83,341 TOTAL COMMUNITY EQUITY 2,099,369



### 7. CAPITAL FUNDING STATEMENT

# CAPITAL FUNDING STATEMENT For the period ending 30 November 2014

For the period ending 30 November 2014								
	Annual	Annual	YTD	YTD	YTD			
	Original Budget	Revised Budget	Revised Budget	Actual	Variance			
	\$000	\$000	\$000	\$000	\$000			
Sources of Capital Funding								
Capital Contributions & Donations	6,188	6,188	7,081	8,422	1,341			
Capital Grants & Subsidies	8,862	9,012	1,269	2,091	822			
Proceeds on Disposal of Non-current Assets	4,049	4,049	1,253	567	(686)			
Capital Transfers (To) From Reserves	4,602	5,694	(4,849)	(6,798)	(1,949)			
Non-cash Contributions	3,146	3,146	33	-	(33)			
New Loans	-	-	-	-	-			
Funding from General Revenue	42,787	46,380	14,154	16,110	1,956			
Total Sources of Capital Funding	69,633	74,469	18,941	20,392	1,451			
Applications of Capital Funds								
Contributed Assets	3,146	3,146	33	=	(33)			
Capitalised Goods & Services	56,263	61,099	15,874	16,571	697			
Capitalised Employee Costs	5,636	5,636	1,122	2,057	935			
Loan Redemption	4,589	4,589	1,912	1,764	(148)			
Total Applications of Capital Funds	69,633	74,469	18,941	20,392	1,451			
Other Budgeted Items								
WDV of Assets Disposed	(857)	(857)	(357)	(472)	(115)			
Transfers to Constrained Operating Reserves	(13,124)	(13, 124)	(6,406)	(6,366)	40			
Transfer from Constrained Operating Reserves	12,180	12,451	2,675	2,504	(171)			



#### 8. STATEMENT OF CASH FLOWS STATEMENT OF CASH FLOWS For the period ending 30 November 2014 Annual YTD Original Revised Budget Budget Actual \$000 \$000 \$000 CASH FLOWS FROM OPERATING ACTIVITIES Rates Charges (net) 78.623 76.169 35.504 **Utility Charges** 111.427 111.427 60.018 10,879 10,870 6,812 Fees & Charges Operating Grants & Subsidies 3,665 3,983 3,983 Cash Contributions 260 260 131 6,575 4,863 Other Revenue 4,021 Receipts from Customers 209,192 209,284 Employee costs (79,473) (80,093)(31,155) Materials & services (109, 237)(112,956)(46,347)Other expenses (596) (596)(235)Payments to Suppliers & Employees (193,646) Interest Received 3,872 3,872 1,691 **Borrowing Costs** (3,362)(3,362)(3,719)Net Cash Inflow / (Outflow) from Operating Activities CASH FLOWS FROM INVESTING ACTIVITIES Payments - Property, Plant & Equipment (61,899)(66,734)(18,628)15,050 15,200 Proceeds - Capital Subsidies, Grants & Contributions 10,513 4,049 4,049 Proceeds - Sale of Property, Plant & Equipment 567 (42,800) Net Cash Inflow / (Outflow) from Investing Activities (47,486) Proceeds of Borrowings Repayment of borrowings (4,589)(4,589)(4,234) Net Cash Inflow / (Outflow) from Financing Activities (4,234) Net Increase / (Decrease) in Cash Held (26,993) Cash at Beginning of Year 76,150 96,235 96,235 Cash at End of Financial Period

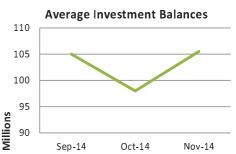


### 9. INVESTMENT & BORROWINGS REPORT

For the Period Ending 30 November 2014

### **INVESTMENT RETURNS**





Total Investment at End of Month was \$115.35M

#### **Current Position**

All Council investments are currently held in the Capital Guaranteed Cash Fund which is a fund operated by the Queensland Treasury Corporation (QTC).

The movement in interest earned is indicative of both the interest rate and the surplus cash balances held, the latter of which is affected by business cash flow requirements on a monthly basis. The sharp decline in average investment balances is a reflection of the rating cycle.

The QTC interest rate has consistently outperformed the UBS Australia Bank Bill Index benchmark in recent history.

#### **Future Strategy**

The Tax and Treasury Team's recommendation that Council diversify its investments outside of QTC to maximise returns has received approval from management. The Team is following procurement procedures to achieve this outcome. This will also require a change to the investment policy. In the meantime the Team ensures Council maximises its interest on a daily basis by depositing surplus funds at QTC for a higher rate than is achieved from the bank transaction account.

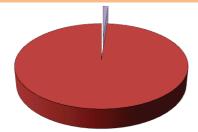
### Council adopted its revised Investment Policy in April 2014 for the 2014-15 financial year



### **Current Position**

Debt is split into 9 and 12 year pools with repayment made *annually* in advance for 2014-15.

#### Total Borrowings at End of Month was \$57.22M



■ RedWaste 1.19%

■ General Pool allocated to capital works 98.81%

### Future Strategy

Future strategy is to review the implications of continuing to repay debt annually in advance to ensure that there is no market value realisation adjustments under the accounting standards in order to minimise interest expenses. Further analysis will also be undertaken as to the potential to better allocate the debt across Council business in order to appreciate the true cost of capital projects undertaken.

Council adopted its revised Debt Policy in June 2014 for the 2014-15 financial year





# 10. CONSTRAINED CASH RESERVES

Reserves as at 30 November 2014	Opening Balance	To Reserve	From Reserve	Closing Balance
	\$000	\$000	\$000	\$000
Special Projects Reserve:				
Weinam Creek Reserve	2,782	134	(64)	2,852
Redland Work Cover Reserve	4,965	45	(271)	4,740
Red Art Gallery Commissions & Donations Res	17	0	Ó	17
SMBI Capital Reserve	3,894	579	(78)	4,395
Utilities Reserve:	11,659	758	(413)	12,004
RedWaste Reserve	3,118	415	(64)	3,469
Redland Water Reserve	8,300	413	(64)	8,300
Redland Water Reserve	1,600	0	0	1,600
Regiand Waste Water Reserve	1,000	0	U	1,000
	13,018	415	(64)	13,369
Constrained Works Reserve:	10,010		(0.7	,
Tree Planting Reserve	70	8	0	78
Parks Reserve	2,408	1,039	0	3,447
SP1 Wellington Pt Rd Infra Reserve	463	0	0	463
Redland Bay Sth Rd Infra Reserve	647	0	0	647
East Thornlands Road Infra Reserve	674	0	0	674
Contributions to Car Parking Reserve	340	0	0	340
Community Facility Infrastructure Reserve	441	142	0	583
Retail Water Renewal & Purchase Reserve	5,505	1,419	(476)	6.448
Sewerage Renewal & Purchase Reserve	7,384	2,109	(343)	9,150
Constrained Works Res-Cap Grants & Contribs	4,389	2,100	(0.0)	4,389
Transport Trunk Infrastructure Reserve	5,846	2,678	0	8,524
Cycling Trunk Infrastructure Reserve	706	626	0	1,332
Stormwater Infrastructure Reserve	1,938	399	0	2,337
Constrained Works Res-Opr Grants & Contribs	919	0	(79)	840
Son grate Charge December Environment	31,730	8,420	(898)	39,252
Separate Charge Reserve - Environment: Environment Charge Acquisition Reserve	6,936	0	0	6,936
Environment Charge Maintenance Reserve	1,505	2,832	(1,801)	2,535
Livionnent Charge Maintenance Reserve	1,000	2,032	(1,001)	2,000
	8,441	2,832	(1,801)	9,471
Special Charge Reserve - Other:	5,	_,002_	(1,001)	2,
Bay Island Rural Fire Levy Reserve	0	77	(55)	22
SMBI Translink Reserve	3	474	(237)	240
	3	551	(292)	262
Special Charge Reserve - Canals:				
Raby Bay Canal Reserve	5,187	1,338	(652)	5,874
Aquatic Paradise Canal Reserve	2,163	443	(5)	2,600
Sovereign Waters Lake Reserve	480	29	0	509
	7 020	1.810	(656)	8,983
	7,830	1,010	(000)	0,963
TOTALS	70 604	44.705	_/4.425\	
TOTALS	72,681	14,785	(4,125)	83,341



### 11. OVERDUE RATES DEBTORS

### Comparison November 2013 to November 2014

The overall November 2014 result is 1 percent higher than the previous period in 2013.

#### **Payments**

The October rate notice fell due for payment 10<sup>th</sup> November. The apparent improvement in payments received in November 2014 in comparison to November 2013 is due to the date the rate notice fell due for payment. The October 2013 rate notice fell due for payment a week earlier than the October 2014 rate notice, so the majority of payments had already been received by November, whereas in 2014 the majority of payments were received in November.

	AustPost		Bpay		IVR		Direct Debit		Receipt		Internet		Total	
Month/Year	Count of Transactions	Sum of Amount	Count of Transactions	Sum of Amount	Count of Transactions	Sum of Amount	Count of Transactions	Sum of Amount						
Nov-13	3,519	-\$1,858,828	25,625	-\$13,260,102	5,264	-\$3,769,979	3,005	-\$913,491	3,831	-\$3,534,959	2,960	-\$2,169,336	44,204	-\$25,506,696
Nov-14	4,601	-\$2,713,793	29,947	-\$17,098,213	5,585	-\$4,133,408	4,777	-\$1,192,890	4,777	-\$4,717,251	3,841	-\$2,948,139	53,528	-\$32,803,694
Variance	1,082	-\$854,964.73	4,322	-\$3,838,111.29	321	-\$363,428.85	1,772	-\$279,398.84	946	-\$1,182,292.05	881	-\$778,802.09	9,324	-\$7,296,997.85
% Variance	31%	46%	17%	29%	6%	10%	59%	31%	25%	33%	30%	36%	21%	29%

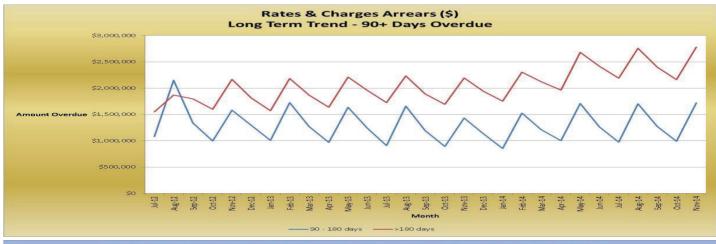
#### Overall October 2014 to November 2014

The November percentage of 7.9 is an increase on the October percentage due to the rates and charges levied in October falling due for payment on 10<sup>th</sup> November.

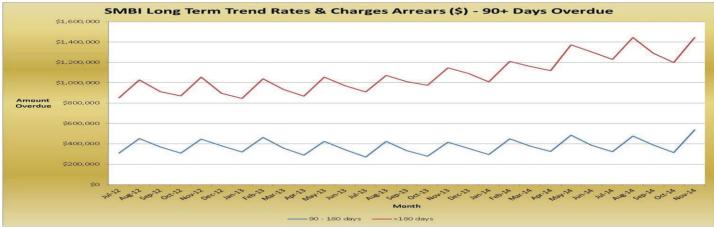
A sale of land auction for unpaid rates and charges took place on 24 November 2014 with all properties selling on the day. In June 2014 Council resolved to sell 38 properties for unpaid rates and charges. At that time rates and charges outstanding for these properties totalled \$311,416. The arrears on the majority of properties were paid in full prior to the date of auction. The properties that were auctioned were all vacant land on the Southern Moreton Bay Islands.

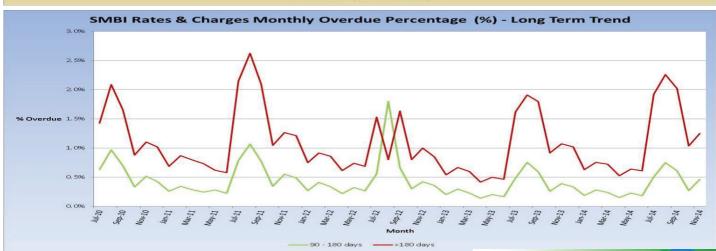
	Comparison November 2013 to November 2014												
Total						Mainland							
Days Overdue	Nov-13	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance	Days Overdue	Nov-13	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance
<90	\$3,763,451	3.5%	\$4,673,568	4.0%	\$910,117	0.51%	<90	\$2,797,377	2.6%	\$3,382,715	2.9%	\$585,338	0.30%
90 - 180 days	\$1,434,046	1.3%	\$1,720,774	1.5%	\$286,729	0.14%	90 - 180 days	\$972,760	0.9%	\$1,122,638	1.0%	\$149,878	0.06%
>180 days	\$2,192,318	2.1%	\$2,782,156	2.4%	\$589,839	0.35%	>180 days	\$1,003,558	0.9%	\$1,271,649	1.1%	\$268,090	0.16%
Total	\$7,389,814	6.92%	\$9,176,498	7.93%	\$1,786,684	1.01%	Total	\$4,773,695	4.47%	\$5,777,002	4.99%	\$1,003,307	0.52%
2	Nth Stradb	roke Is / (	oochiemudl	o Is / Gard	en Is					SMBI			
Days Overdue	Nov-13	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance	Days Overdue	Nov-13	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance
<90	\$123,787	0.1%	\$177,056	0.2%	\$53,269	0.04%	<90	\$842,287	0.8%	\$1,113,797	1.0%	\$271,510	0.17%
90 - 180 days	\$45,832	0.0%	\$60,468	0.1%	\$14,636	0.01%	90 - 180 days	\$415,454	0.4%	\$537,668	0.5%	\$122,215	0.08%
>180 days	\$42,720	0.0%	\$66,212	0.1%	\$23,492	0.02%	>180 days	\$1,146,039	1.1%	\$1,444,295	1.2%	\$298,256	0.17%
Total	\$212,339	0.20%	\$303,736	0.26%	\$91,397	0.06%	Total	\$2,403,780	2.25%	\$3,095,760	2.67%	\$691,980	0.42%
				Tre	end - Octo	ber 201	4 to Novemb	er 2014					
			Total							Mainland	5 8		22
Days Overdue	Oct-14	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance	Days Overdue	Oct-14	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance
<90	\$2,247,377	1.9%	\$4,673,568	4.0%	\$2,426,190	2.10%	<90	\$1,600,083	1.4%	\$3,382,715	2.9%	\$1,782,632	1.54%
90 - 180 days	\$990,392	0.9%	\$1,720,774	1.5%	\$730,382	0.63%	90 - 180 days	\$646,443	0.6%	\$1,122,638	1.0%	\$476,195	0.41%
>180 days	\$2,160,478	1.9%	\$2,782,156	2.4%	\$621,679	0.54%	>180 days	\$916,729	0.8%	\$1,271,649	1.1%	\$354,920	0.31%
Total	\$5,398,247	4.66%	\$9,176,498	7.93%	\$3,778,251	3.27%	Total	\$3,163,255	2.73%	\$5,777,002	4.99%	\$2,613,747	2.26%
	Nth Stradb	roke Is / (	Coochiemudl	o Is / Gard						SMBI			
Days Overdue	Oct-14	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance	Days Overdue	Oct-14	% Overdue	Nov-14	% Overdue	\$ Variance	% Variance
<90	\$72,795	0.1%	\$177,056	0.2%	\$104,261	0.09%	<90	\$574,499	0.5%	\$1,113,797	1.0%	\$539,298	0.47%
90 - 180 days	\$29,819	0.0%	\$60,468	0.1%	\$30,649	0.03%	90 - 180 days	\$314,130	0.3%	\$537,668	0.5%	\$223,538	0.19%
>180 days	\$44,532	0.0%	\$66,212	0.1%	\$21,681	0.02%	>180 days	\$1,199,217	1.0%	\$1,444,295	1.2%	\$245,078	0.21%
Total	\$147,145	0.13%	\$303,736	0.26%	\$156,591	0.14%	Total	\$2,087,847	1.80%	\$3,095,760	2.67%	\$1,007,914	0.87%











# 12. GLOSSARY

### Definition of Ratios

Level of Dependence on General Rate Revenue:	General Rates - Pensioner Remissions
This ratio measures Council's reliance on operating revenue from general rates (excludes utility revenues)	Total Operating Revenue - Gain on Sale of Developed Land
Current Ratio:	Current Assets
This measures the extent to which Council has liquid assets available to	Current Liabilities
meet short term financial obligations	
Debt Servicing Ratio:	Interest Expense + Loan Redemption
This indicates Council's ability to meet current debt instalments with recurrent revenue	Total Operating Revenue - Gain on Sale of Developed Land
Cash Balance - \$M:	Cash Held at Period End
Cash Capacity in Months:	Cash Held at Period End
This provides an indication as to the number of months cash held at period end would cover operating cash outflows	[[Cash Operating Costs + Interest Expense] / Period in Year]
Debt to Asset Ratio:	Current and Non-current loans
This is total debt as a percentage of total assets, i.e. to what extent will our long term debt be covered by total assets	Total Assets
Operating Performance:	Net Cash from Operations + Interest Revenue and Expense
This ratio provides an indication of Redland City Council's cash flow capabilities	Cash Operating Revenue + Interest Revenue
Operating Surplus Ratio*:	Net Operating Surplus
This is an indicator of the extent to which revenues raised cover operational expenses only or are available for capital funding purposes	Total Operating Revenue
Net Financial Liabilities*:	Total Liabilities - Current Assets
This is an indicator of the extent to which the net financial liabilities of	Total Operating Revenue
Council can be serviced by operating revenues	
Interest Cover Ratio:	Net Interest Expense on Debt Service
This ratio demonstrates the extent which operating revenues are being	Total Operating Revenue
used to meet the financing charges	
Asset Sustainability Ratio*:	Capital Expenditure on Replacement of Assets (Renewals)
This ratio indicates whether Council is renewing or replacing existing non-	Depreciation Expenditure
financial assets at the same rate that its overall stock of assets is wearing out	
Asset Consumption Ratio:	WDV of Infrastructure Assets
The average proportion of 'as new' value remaining in the infrastructure assets. This ratio seeks to highlight the aged condition of our physical assets	Gross Current Replacement Cost of Infrastructure Assets

<sup>\*</sup> These targets are set to be achieved on average over the longer term and therefore are not necessarily expected to be met on a monthly basis.